



MICROSOFT LICENSING

CSP - DIRECT RESELLER



AMTRA as your authorized Cloud Solutions Provider (CSP)

As a CSP direct provider, AMTRA offers a seamless experience by providing Microsoft licenses purchased directly and resold with full integration using Microsoft APIs. Our services includes ongoing billing, support, and option for managed services, ensuring a smooth and efficient process for our clients. Beyond our role as a Microsoft partner, AMTRA excels in delivering a wide range of additional services, such as Modern Work innovations, Security deployments, Cloud transformation, digital work adoption, strategic business applications, and staffing implementations. Partner with AMTRA to leverage our comprehensive solutions and drive your business forward.

Microsoft Subscriptions available through CSP

Azure Plan

- Azure Software Subscription
- Azure Reservation
 - Virtual Machine
 - App Services
 - Azure Storage & Back Up
 - Microsoft Defender for Cloud
- Azure Savings Plan
- Azure Support

Online Services

- Office 365
- Microsoft 365
- Microsoft 365 Copilot
- Microsoft Viva Suite
- Windows 365
- Dynamics 365
- Power Platform
- Security & Compliance

Software

- MS Office (Standalone)
- Windows 11 (Standalone)
- Windows Server
- Windows Server CAL
- SQL Server
- Remote Desktop

**Term: Monthly
(Based on Consumption)**

Term: Annual/Monthly

**Term: Standalone
(One-time Payment)**

CSP PROGRAM BENEFITS

Subscription Management

AMTRA simplifies subscription management by consolidating all subscriptions into a single auto-renewal date. Offering dedicated support throughout the Microsoft Cloud lifecycle, including procurement of additional licenses, subscription suspensions/cancellations, and providing overall management of annual and/or monthly subscription licenses and renewals for Azure, Online Services, and Software solutions.

Advanced Support Services

Experience elevated cloud support and accelerated technical guidance on subscription-level issues by leveraging benefit of Microsoft Advanced Support for Partners (ASfP) and AMTRA Architects.

Receive dedicated support, prioritized technical assistance and guidance, Cloud Consults, and proactive service desk response times to licensing inquiries or assistance, ensuring seamless business operations with minimal disruption.

Licensing Assessment & Recommendations

AMTRA's dedicated CSP licensing team offers comprehensive analysis and expert advice to optimize your Microsoft Cloud licensing solutions. Providing tailored recommendations ensuring compliance, cost-efficiency, and alignment with business needs, empowering customers to make informed decisions and effectively manage and optimize their Microsoft licensing investment.

Simplified Billing

Offering flexibility, ease of management, and scalability of services through Microsoft's New Commerce Experience (NCE) for CSP. Simplify billing with predictable annual or monthly Online Service subscriptions term duration costs. Helping customers manage cloud subscriptions, budget and plan licensing spend, and provide convenient annual or monthly invoicing.

Advanced Analytics

AMTRA provides comprehensive usage insights and reporting for Azure and Online Services, including subscription utilization, and cost-saving opportunities. Providing informative data and analytics that empower customers to make informed decisions, optimize and elevate their Microsoft cloud investments, and maximize value, ensuring optimal performance and efficiency.

Communication & Insights

AMTRA enhances the customer experience by sharing timely service announcements, exclusive promotions, and beneficial resources. Empowering customers to stay informed on licensing updates, providing proactive support, and fostering trust ensures seamless navigation through their Microsoft Cloud journey. AMTRA simplifies licensing, allowing customers to focus on core business needs.